

MALLA REDDY ENGINEERING COLLEGE (AUTONOMOUS)

(Affiliated to JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD)
Gundlapochampally (H), Maisammaguda (V), Medchal (M), Medchal-Malkajgiri (Dist), Hyderabad.

MBA IV Semester Supplementary Examinations, DECEMBER-2017**SUBJECT: International Financial Management****Time: 3 hours****Max. Marks: 60****PART – A****Answer All Questions****5 x 4Marks=20 Marks**

1. Briefly describe the motivations for International business
2. What do you understand by Foreign Exchange Exposure
3. What are the key elements of Bretton Woods System
4. Write notes on
 - i) Euro Currency Market
 - ii) Euro Bond Market
5. Why should the Cost of Capital for an MNC differ from that for a domestic firm. Elucidate with examples

PART-B**Answer any five of the following questions****5 x 8 Marks= 40 Marks**

1. How is International Financial Management different from Domestic Financial Management.
2. What is meant by BOP ? What effect does a continued trade deficit have on current account balance
3. a. Who are the major participants of a forward foreign exchange market
b. Distinguish between the spot market and the forward market
4. Critically comment on the limitations of the Purchasing Power Parity
5. Describe the various methods of Capital Budgeting that are normally adopted by Multi National Companies
6. Elucidate the various techniques to optimize cash inflows. Explain any two examples.
7. Explain about the EXIM policy
8. FDI has a direct impact on the growth and prosperity of any country. Is there a need for the Regulators to focus on issues which can convert promises into performances.

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MBA IV Semester Supplementary Examinations, DECEMBER-2017**SUBJECT: Compensation & Reward Management****Time: 3 hours****Max. Marks: 60****PART – A****Answer All Questions****5 x 4Marks=20 Marks**

1. Job evaluation maintains internal equity in compensation structures. Justify the statement?
2. What factors shape and organization's competitiveness?
3. Discuss the role of Trade Unions in determining the Wage policies?
4. What factors determine the relevance of a market for a salary survey?
5. What is the role of performance appraisal in designing pay structure?

PART-B**Answer any five of the following questions****5 x 8 Marks= 40 Marks**

1. Explain briefly the concept of performance based pay?
2. How a benefit program can increase employee's motivation and retention?
3. What are the trade union's concern and contributions to productivity improvement?
4. A) Distinguish between nationwide and industry wide pay determination.
B) Explain contrast pay ranges and grades with bands?
5. What are the approaches of management and unions towards profit sharing and gain sharing?
6. When might you use a group incentive plan rather an individual incentive plan?
7. What is the difference between job based and person based pay structure?
8. Write a short note on:
 - a) Compensation for sales employees
 - b) Esops

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MBA IV Semester Supplementary Examinations, DECEMBER-2017SUBJECT: Management Of Change And Innovation

Time: 3 hours

Max. Marks: 60

PART – A

Answer All Questions

5 x 4Marks=20 Marks

1. What internal and external forces create a need to change?
2. Explain group and Team level change.
3. What is resistance to change? Explain techniques for reducing resistance.
4. What is technological change? How it is implemented in modern era?
5. Write a brief note on involvement strategy?

PART-B

Answer any five of the following questions

5 x 8 Marks= 40 Marks

1. Give an overview of change and change management.
2. Discuss how cultural change can be brought in an organization.
3. What is the need for change agent? What are the desirable and undesirable qualities and characteristics of change agent?
4. Define Recruitment and Selection? What is the difference between Recruitment and Selection? Explain Recruitment and Selection models.
5. Evaluate the role of employee involvement in achieving organizational and employee relation change.
6. a. How can an organization get to continue change?
b. Define organizational culture? Explain levels of culture?
7. a. Explain about ethical codes? Give an account a critical perspective against business ethics
b. How does recruitment and selection contribute to organisational change?
8. a. Write a note on strategic recruitment and selection? Explain core dimensions.
b. Discuss the management of change implementation arising from the methods used to implement downsizing.

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MBA IV Semester Supplementary Examinations, DECEMBER-2017**SUBJECT: Leadership Theory And Practices****Time: 3 hours****Max. Marks: 60****PART – A****Answer All Questions****5 x 4Marks=20 Marks**

1. How do you define leadership? List out the Determinants of Effective Leadership.
2. What skills are best predictors of managerial performance and achievement?
3. Briefly explain Leader-member exchange theory?
4. List out the difference between Transformation and Transactional leadership?
5. Explain various stereotypes and issues pertaining to gender differences in leadership.

PART-B**Answer any five of the following questions****5 x 8 Marks= 40 Marks**

1. Explain the role of leadership traits in determining effective leadership behaviour?
2. Briefly describe how leadership behavior is influenced by situation variables?
3. Explain The Fidler's Contingency theory.
4. "A leader can make a positive difference in a person's life" Justify the statement.
5. Differentiate between team leadership and solo leadership.
6. A) Leader Vs Manager?
B) Explain social perceptiveness?
7. A) List out key aspects of servant leadership?
B) Explain the principles of Ethical leadership.

8. Answer any ONE of the following:

A) what is participative leadership? When is participative leadership and democratic leadership is effective.

B) Case study:

Mahendra is An employee in a reputed pharmaceutical company, he is talented employee in company, he is very good in his performance - every month he reaches his targets. But that employee takes 3-5 days of leave every month without any intimation to management. Once manager gave him a serious warning, not to repeat this. Even though he repeated the same.

- 1, why Mr.Mahendra has repeated the same behavior.
2. what kind action leader should adopt now?
3. what kind of behavior will be effective in this situation?